



SentinelOne

Endpoint Security · NYSE: S · Mountain View, CA · Founded 2013

Steady · Momentum 67

Public

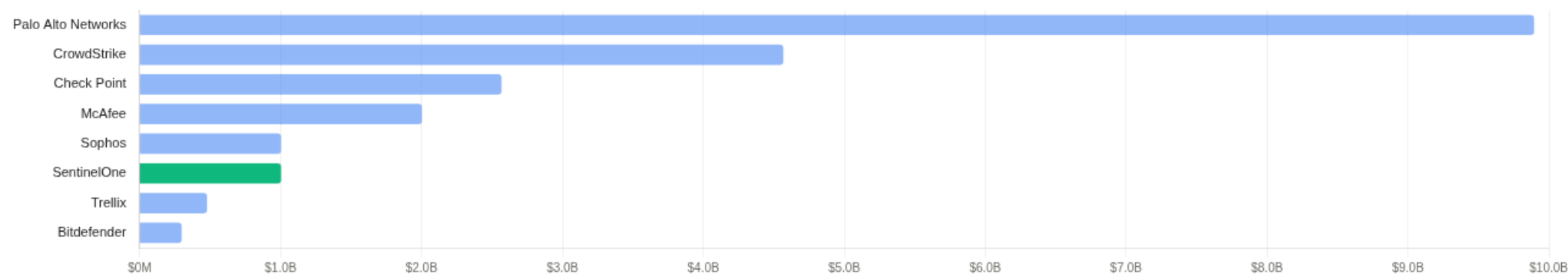
Intelligence Dashboard · Data as of May 10, 2026 · Source: CybersecTools MCP

Market cap \$5.6B -17.5% YoY	Revenue (TTM) \$1.00B +20.2% YoY	Headcount 3,157 +10.1% YoY	Net margin -45.0% Still unprofitable
Total funding raised \$696.5M 9 rounds, IPO 2021	M&A spend \$1.29B 6 acquisitions	Free cash flow \$284M FCF positive	Analyst consensus \$18.50 Buy · 34 analysts

COMPETITIVE LANDSCAPE

Outgunned on revenue: Palo Alto is 10x bigger, CrowdStrike 4.5x

SentinelOne is the third-largest pure-play endpoint vendor by revenue, but the gap to CrowdStrike has not closed since IPO.



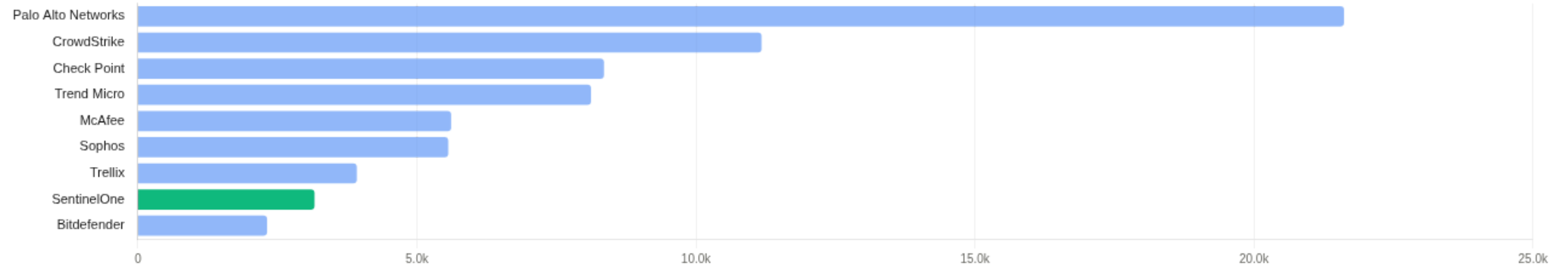
Source: CybersecTools MCP · annual revenue, latest reported

SENTINELONE · GROWTH SIGNALS

HEADCOUNT COMPARISON

Mid-pack on size, growing slower than category leaders

Palo Alto Networks added employees 2.6x faster than SentinelOne YoY; CrowdStrike 1.3x faster.

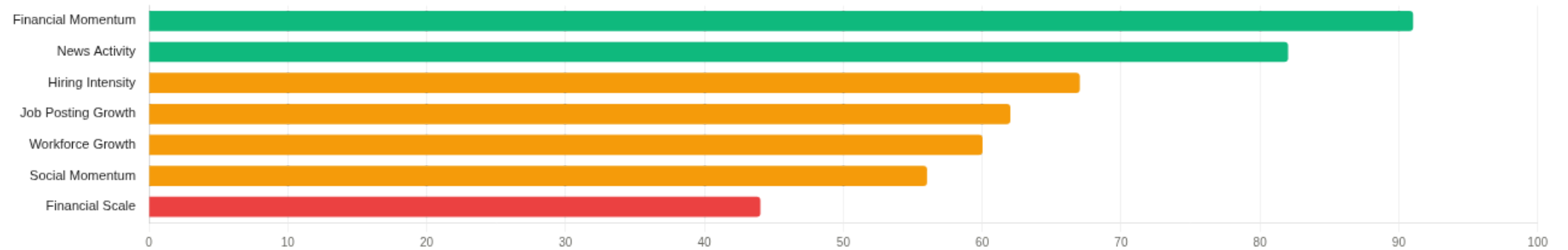


Source: CybersecTools MCP · headcount and YoY growth

MOMENTUM SIGNALS

Strong financial momentum (91), weak financial scale (44)

Headlines look good, absolute scale still trails category leaders. Score 67/100 places SentinelOne in the Steady tier.

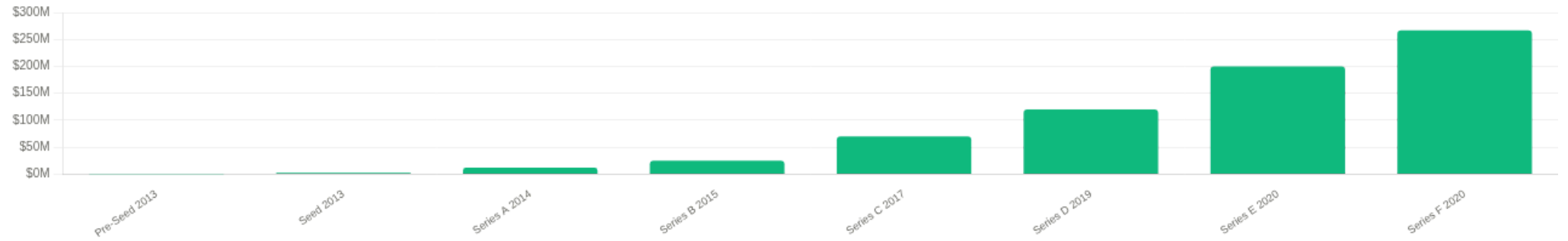


Source: CybersecTools MCP · 7 of 7 signals available, high confidence

FUNDING HISTORY

\$696M raised across 9 rounds, ending with \$267M Series F before IPO

Tiger Global led the early bet (Series A) and the final pre-IPO round; Insight Partners doubled down at D and E.



Source: CybersecTools MCP · disclosed funding rounds

M&A ACTIVITY

\$1.29B M&A spend across 6 deals; AI and data the recent focus

2025 was the heaviest M&A year: Prompt Security (\$180M, AI security) and Observo AI (\$225M, security data pipeline) signal a clear AI-SIEM build.

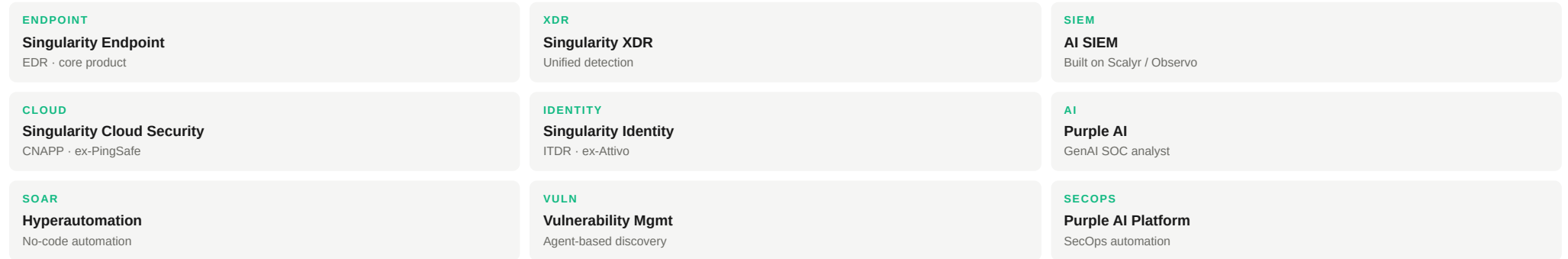
TARGET	DATE	AMOUNT	STRATEGIC INTENT
Observo AI	Sep 2025	\$225.0M	Security data pipeline / SIEM data
Prompt Security	Aug 2025	\$180.0M	GenAI / LLM security
PingSafe	Jan 2024	\$100.0M	CNAPP / cloud security
Krebs Stamos Group	Nov 2023	\$13.9M	Advisory / strategic services
Attivo Networks	Mar 2022	\$616.5M	Identity threat detection (ITDR)
Scalyr	Feb 2021	\$155.0M	Log analytics / data backbone

Source: CybersecTools MCP · disclosed acquisitions

PRODUCT PORTFOLIO

9 products under the Singularity platform, expanding well beyond endpoint

From a pure EDR vendor to a full SOC stack: AI SIEM, XDR, CNAPP, ITDR, SOAR, vulnerability management, and Purple AI.



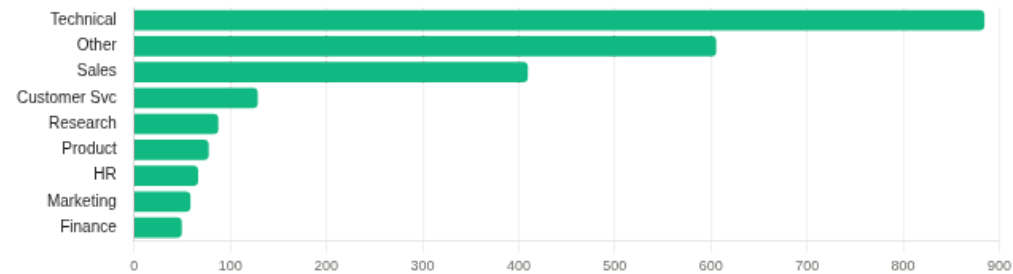
Source: CybersecTools MCP · 9 products listed

WORKFORCE COMPOSITION

Engineering-heavy: 28% technical, 13% sales, distributed across 38 countries

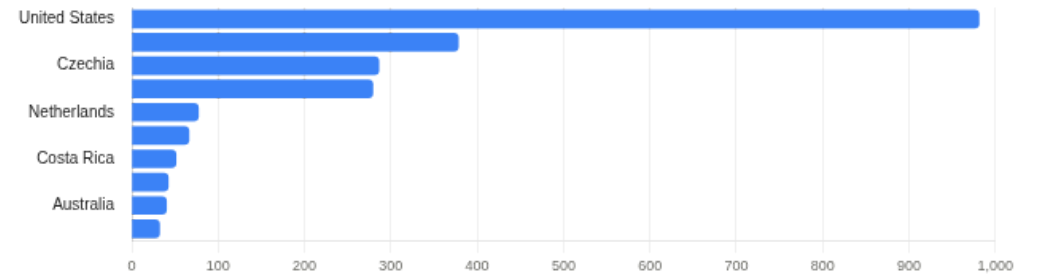
US largest base (981); India (378), Czechia (286), and Israel (279) form a major engineering and delivery hub.

By department



Source: CybersecTools MCP · employee distribution

Top countries



LEADERSHIP SNAPSHOT

Heavy C-suite reshuffle in 2024-2025

New CTO (Jeff Reed), CPO (Ely Kahn), CFO (Barbara Larson), Chief AI Officer (Gregor Stewart), and President of Product/Tech (Ana Pinczuk). CMO Bryan Law departed Jan 2026.

CEO and Co-founder · **Tomer Weingarten**

President & CRO · **Michael Cremen**

CTO · **Jeff Reed**

Chief AI Officer · **Gregor Stewart**

Chief Growth Officer · **Barry Padgett (also COO)**

President of Product & Tech · **Ana Pinczuk**

CFO · **Barbara Larson**

CPO · **Ely Kahn**

Chief Customer Officer · **Steve Stone**

Chief Business Officer · **Eran Ashkenazi**

Source: CybersecTools MCP · current C-suite

BOTTOM LINE

SentinelOne is a credible #2 in pure-play endpoint, but the gap to CrowdStrike has not closed in 5 years and the gap to Palo Alto is widening. Revenue grew 20% to \$1B with FCF turning positive (\$284M), yet the stock is down 17.5% while the S&P is up 26.6%. The 2025 buying spree (Prompt Security, Observo AI, \$405M combined) is a clear bet on AI SIEM as the next platform, not endpoint. Whether that thesis lands in 2026 numbers is the story to watch.

CAVEATS

Yfinance reports 2,900 full-time employees vs the enriched figure of 3,157 used here; the gap is likely contractors and recent hires not yet in the 10-K. Competitor revenue figures use latest reported annual figures; some private competitors (Sophos, Bitdefender, Trellix) are estimates.